

The Stratagem Symbol signifies a convergence of digital and physical experiences leading to infinite possibilities for the new-age marketer.

## RELIO QUICK AUTO MALL Season 3 @ Orion East Mall, Bangalore

20th - 22nd April 18

#### **ABOUT STRATAGEM**

We create a seamless blend of Online & Offline

### **BRAND EXPERIENCES**

Team Stratagem identifies strongly with the convergence of Digital and Experiential Marketing. Our backgrounds and capabilities make us an excellent fit to lead this convergence for our clients.

**Stratagem Focus Areas** 

**Experiential Marketing** 

**Event IPs Curation & Management** 

**Digital Solutions** 

**IPs Managed** 









The Stratagem Symbol signifies a convergence of digital and physical experiences leading to infinite possibilities for the new-age marketer

### Relio Quick Auto Mall

127 Shows

25+ Malls

1.2 Crore+ Visitors

1.1 lakh+ Enquiries Generated



Relio Quick Auto Mall is India's First and Single Largest Brand in Multi City Auto Shows. We are the Pioneers of Auto Shows @ Malls and have successfully organized 127 such shows till date at 25+ Top Malls Pan India since 2014.



In addition to the Auto Shows at Malls. Relio Quick has organised 16 Large **Format** Ticketed Auto Shows since 2002 association with Media Houses like TOI and HT, held in Expo Pan Centres India. to reachina out 15 lakh+ visitors

Participating Brands

8-12 Brands participate per Auto Mall Show depending on mall size and locations

#### Relio Quick Auto Mall @ Orion East Mall: 20th - 22nd April 18 - Event Synopsis

After the Grand Success of Relio Quick Auto Mall Season 2 in February 2017 Relio Quick Auto Mall Season 3 @ Orion East Mall was organized from April 20 - 22, 2018.

Top 3 leading automobile brands participated TATA MOTORS, VOLKSWAGEN, KTM

Auto Mall served as a one stop destination for visitors who were thinking of driving home a Car or Bike.

Auto Mall @ Orion East Mall showcased automobiles for all budgets.

All the brands put together generated over 150+ Hot Enquires, 400+ Enquires, and

Over 90K+ people visited Orion East Mall, during Auto Mall event weekend.





MGB FELICITY MALL, NELLORE 20 - 22 April 18















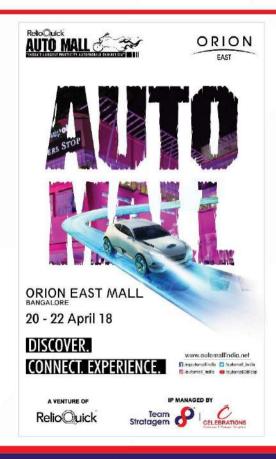
#### **Pre Event Promotion**

To generate visibility and awareness, Auto Mall event was promoted well in advance

A well planned and executed digital and social media campaign on Facebook created great visibility, Awareness and engagement with the Event

On-ground branding at the Mall was done 1 week prior to the event through Backdrops and standees Screens to create awareness and visibility amongst the Mall visitors.

## Pre Event Promotion - On Ground Branding



## **Event Promotion - On Ground Branding**







# FB Page Engagement - Last 7 Days

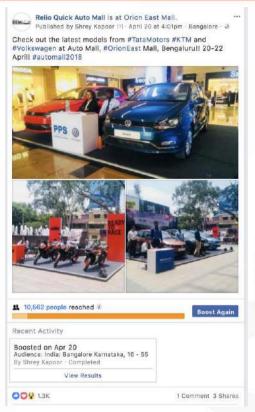
Higher Facebook Page Engagement than CarDekho, Zigwheels!

More than 4 times the engagement of next player in Auto Shows!

Page			Total Page Likes	From Last Week	Posts This Week	Engagement This Week
1	CAD	CarDekho	1.2m	▲ 0.8%	34	21.4K
2	ZW	ZigWheels.com	907.6K	±0.1%	28	18.2K
3	Carwale and to see	CarWale	805.6K	<b>▲1</b> %	49	41.6K
4	0	CarTrade.com	220.9K	0%	4	76
YOU <b>5</b>	MINNS >	Relio Quick Auto Mall	102.5K	▲ 0.5%	77	29.9K
6	AUTO SHOW	India Auto Show	76.4K	▲ 0.3%	38	6.5K
7	INDIAS NO AUTO SHOW	Mint Auto Arcade	11.7K	<b>▲ 1.3%</b>	23	132

## **Show Posts** - Auto Mall FB & Instagram Handles





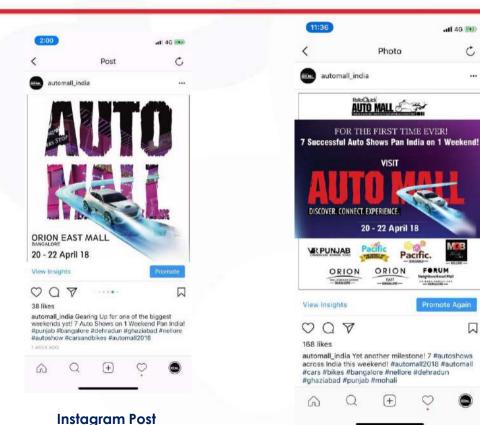
**Show Announcement** 

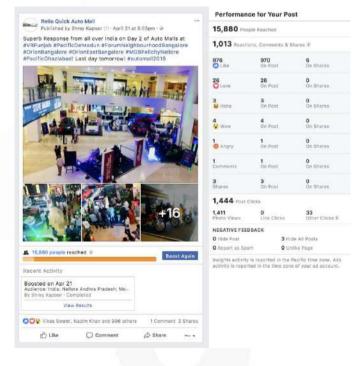
**Show Commencement** 

## **Show Posts** - Auto Mall FB & Instagram Handles

- I AG HAR

Pacific.



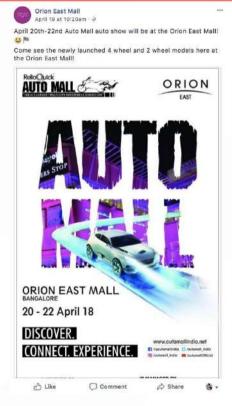


Pan India Posts

## Brand Specific Posts - Auto Mall FB & Instagram Handles



# Promotions by Mall - Social Media



FB & Instagram Page

## **Event Glimpses**











ORION EAST MALL 20 - 22 April 18













ORION EAST MALL 20 - 22 April 18



















### **THANK YOU**